

# Infiniti awarded 7 year contract by CA Department of Technology (CDT) for AWS Cloud Storage Solutions

April 28, 2017

Sacramento based cloud services and IT consulting company, Infiniti, was recently selected by the California Department of Technology, (CDT) through its competitive bid process, to be the sole provider of AWS storage solutions for all California government departments and government funded agencies.

Infiniti is pleased to announce that CDT and Infiniti have officially executed a 7 year agreement, as a result of being selected through the state's competitive Vendor Hosted Storage Solutions (VHSS) bid. The agreement allows any California government agency, department or government funded entity to procure directly from the CDT VHSS contract. The contract covers all types of AWS cloud storage solutions and scenarios and will allow California government customers to leverage the AWS cloud for all of their cloud storage needs. "Infiniti is thrilled and honored to be selected by the state of California as its exclusive provider of AWS cloud storage solutions. The AWS cloud offers amazing flexibility, low cost, high-availability and incredible security so all California government customers can now take advantage of this," said Infiniti President Scott Drossos.

Virtually all state government agencies and local government entities will move some or most of their IT infrastructure to the cloud in the next few years. "Infiniti made many strategic investments in cloud technology and services the last couple years to position itself as California's leading public sector cloud services provider," said Infiniti's CEO Scott Sanders.

The VHSS agreement also incorporates several prolific Infiniti/AWS storage ecosystem partners such as NetApp, Commvault, CloudEndure and CloudBerry. Building a complete leading edge cloud storage solution often requires integration of leading third party storage products and services. Infiniti is highly selective in who it works with and concentrates on third party partners who are deemed Magic Quadrant sector leaders. Drossos added, "Infiniti's VHSS contract allows us to tailor a solution for any customer's cloud storage requirements – from primary storage, to back-up, archival or business continuity & disaster recovery – all these needs can be met through Infiniti/AWS cloud storage solutions."

#### ABOUT INFINITI

Infiniti is a Sacramento based cloud services and IT consulting company with an established and reputable public sector practice. Infiniti focuses on helping organizations achieve their potential by leveraging their people, processes and technology; and prides itself on delivering projects on time and on budget.

#### ABOUT CDT

The California Department of Technology (CDT) is committed to partnering with state, local government and educational entities to deliver digital services, develop innovative and responsive solutions for business needs, and provide quality assurance for state government Information Technology (IT) projects and services.

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